## BALANCE SHEET

## At as Mar 31, 2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 1,015,657,229,399 | 887,541,326,065 |
| I.-Cash and cash equivalents | 110 |  | 509,995,725,084 | 423,855,233,814 |
| 1. Cash | 111 |  | 80,738,802,195 | 133,755,233,814 |
| 2. Cash equivalents | 112 |  | 429,256,922,889 | 290,100,000,000 |
| II. Short-term financial investments | 120 |  | 43,398,004,493 | 42,694,347,978 |
| 1. Short-term investments | 121 |  | 53,355,858,450 | 52,652,201,935 |
|  | 129 |  | (9,957,853,957) | $(9,957,853,957)$ |
| III. Receivables | 130 |  | 267,334,572,557 | 229,541,619,485 |
| 1. Trade accounts receivables | 131 |  | 58,296,047,308 | 46,126,654,348 |
| 2. Advances to suppliers | 132 |  | 98,455,459,450 | 65,268,723,839 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 110,583,065,799 | 118,146,241,298 |
| 6. Provision for short-term bad receivables | 139 |  | --------------------------- |  |
| IV.Inventories | 140 |  | 180,944,286,747 | 188,572,950,861 |
| 1.Inventories | 141 |  | 180,944,286,747 | 188,572,950,861 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V.Other short-term assets | 150 |  | 13,984,640,518 | 2,877,173,-927 |
| 1.-Short-term prepaid expenses | 151 |  | 35,516,134 | 26,266,134 |
| 2.VAT deductible | 152 |  | 2,632,061,473 | 28,653,653 |
| 3. Tax and accounts receivable from State---------------1get | 154 |  | 1,083,348,430 | 33,289,492 |
| 4. Other short-term assets | 158 |  | 10,233,714,481 | 2,788,964,648 |
| B. LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 1,464,195,779,485 | 1,417,811,515,382 |
| I. Long-term receivables | 210 |  | - | - |
|  | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 867,469,997,767 | 842,057,878,272 |
| 1. Tangible fixed assets | 221 |  | 511,883,696,084 | 527,245,604,328 |
| --Historical cost | 222 |  | 1,127,846,888,790 | 1,131,223,592,291 |
| --Accumulated depreciation | 223 |  | (615,963,192,706) | (603,977,987,963) |
| 2. Finance leases fixed assets | 224 |  | ------------------ | ------------------ |
| --Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 175,915,987 | - |
| -Historical cost | 228 |  | 176,580,539 | - |
| --Accumulated depreciation | 229 |  | (664,552) | ------------------- |
| 4. Construction in progress expenses | 230 |  | 355,410,385,696 | 314,812,-273,-944 |
| III. Property investment | 240 |  |  | ---------------- |
| --Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 502,573,907,374 | 506,076,556,088 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 166,967,433,824 | 166,291,-993,015 |
| 3. Other long------------------1nvestments | 258 |  | 338,975,840,665 | 343,153,930,188 |
|  | 259 |  | (3,369,367,115) | (3,369,367,115) |
| V. Other long-term assets | 260 |  | 94,151,874,344 | 69,677,081,022 |
| 1. Long-term prepaid expenses | 261 |  | 94,151,874,344 | 69,015,805,981 |
| 2. Deferred income tax assets | 262 |  | ------------ | 661,275,041 |
| 3. Others | 268 |  | - | -------------------- |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 2,479,853,008,884 | 2,305,352,841,447 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 923,491,792,739 | 1,004,773,335,894 |
| I. Short-term liabilities | 310 |  | 872,391,030,898 | 954,162,059,976 |
| 1. Short-term borrowing and debts | 311 |  | 269,754,450,000 | 170,604,600,000 |
| 2. Trade accounts payable | 312 |  | 6,570,538,430 | 6,975,954,836 |
| 3. Advances from customers | 313 |  | 9,509,907,649 | 32,836,521,068 |
| 4. Taxes and liabilities to State budget | 314 |  | 70,676,061,293 | 63,089,846,085 |
| 5. Payable to employees | 315 |  | 266,621,579,918 | 286,406,778,259 |
| 6. Payable expenses | 316 |  | 17,855,684,315 | 9,671,354,791 |
| 7. Accounts payables | 317 |  | - |  |
| 8. Payable in accordance with contracts in progress | 318 |  | - |  |
| 9. Other short-term payables | 319 |  | 153,728,616,598 | 214,819,364,085 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 77,674,192,695 | 169,757,640,852 |
| II. Long-term liabilities | 330 |  | 51,100,761,841 | 50,611,275,918 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 4,971,890,000 | 4,971,890,000 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | - | - |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| 8. Unrealized revenue | 338 |  | 39,575,482,583 | 39,085,996,660 |
| 9. Scientific and techbological development fund | 339 |  | 6,553,389,258 | 6,553,389,258 |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 1,539,745,387,730 | 1,284,413,419,609 |
| I. Capital sources and funds | 410 |  | 1,539,745,387,730 | 1,284,413,419,609 |
| 1. Paid-in capital | 411 |  | 813,000,000,000 | 813,000,000,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | (51,512,113,378) | (51,512,113,378) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 88,894,418,042 | 26,405,843,799 |
| 7. Investment and development fund | 417 |  | 103,251,455,484 | 103,251,455,484 |
| 8. Financial reserve fund | 418 |  | 51,625,727,741 | 51,625,727,741 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 534,485,899,841 | 341,642,505,963 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 16,615,828,415 | 16,166,085,944 |
| TOTAL RESOURCES | 440 |  | 2,479,853,008,884 | 2,305,352,841,447 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
|  |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 1,321,380.97 | 5,920,229.51 |
| +-EUR |  |  | 6.34 | 6.34 |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## Phuoc Hoa Rubber Joint Stock Company

INCOME STATEMENT
Quarter 1/2011
Unit: VND

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 |  | 624,573,958,743 | 252,420,258,491 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services | 10 |  | 624,573,958,743 | 252,420,258,491 |
| 4. Cost of goods sold | 11 |  | 376,457,157,470 | 158,789,189,200 |
| 5. Gross profit | 20 |  | 248,116,801,273 | $\mathbf{9 3 , 6 3 1 , 0 6 9 , 2 9 1}$ |
| 6. Financial income | 21 |  | 17,525,637,779 | 12,160,539,100 |
| 7. Financial expenses | 22 |  | 5,874,722,273 | 6,019,980,788 |
| Include: Interest expense | 23 |  | 5,478,146,921 | 1,773,194,889 |
| 8. Selling expenses | 24 |  | 4,704,860,911 | 2,876,914,889 |
| 9. General \& administrative expenses | 25 |  | 10,838,068,532 | 8,633,706,933 |
| 10. Net operating profit | 30 |  | 244,224,787,336 | 88,261,005,781 |
| 11. Other income | 31 |  | 16,467,972,959 | 21,749,821,589 |
| 12. Other expenses | 32 |  | 4,537,488,532 | 7,751,139,063 |
| 13. Other profit | 40 |  | 11,930,484,427 | 13,998,682,526 |
| 14. Profit or loss in joint venture | 45 |  | 3,864,792,987 |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 260,020,064,750 | 102,259,688,307 |
| 16. Current corporate income tax expenses | 51 |  | 62,341,858,808 | 24,227,603,994 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 197,678,205,942 | 78,032,084,313 |
| 18.1 Profit after tax of minorities | 61 |  | 487,195,967 | $(24,212,534)$ |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 197,191,009,975 | 78,056,296,847 |
| 19. EPS (VND/share) | 70 |  | 2,466 | 973 |

## CASH FLOW STATEMENT

Quarter 1/2011(Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 607,115,225,348 | 253,513,820,115 |
| 2. Cash paid for supplier | 02 |  | (205,500,045,703) | (64,046,340,317) |
| 3. Cash paid for employee | 03 |  | (317,174,985,594) | (124,034,939,548) |
| 4. Cash paid for interest | 04 |  | (5,478,146,921) | $(1,773,194,166)$ |
| 5. Cash paid for corporate income tax | 05 |  | (58,501,675,966) | (6,479,302,608) |
| 6. Other receivables | 06 |  | 252,062,072,684 | 106,606,484,799 |
| 7. Other payables | 07 |  | (264,263,932,213) | (174,577,059,718) |
| Net cash provided by (used in) operating activities | 20 |  | 8,258,511,635 | (10,790,531,443) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (28,801,-285,880) | (26,854,922,912) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 23,880,008,682 | 24,801,622,217 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (75,420,000,000) | (101,750,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 88,357,063,889 | 92,011,890,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  | (9,336,240,868) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 9,314,336,881 | 550,432,030 |
| Net cash used in investing activities | 30 |  | 17,330,123,572 | (20,577,219,533) |
|  |  |  |  |  |
|  |  |  |  | ----------- |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 3,000,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | (7,049,729,651) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 158,500,000,000 | 10,000,000,000 |
| 4. Cash paid to principal debt | 34 |  | (59,918,150,000) | (31,000,000,000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (38,029,993,937) | (23,569,844,800) |
| Net cash (used in) provided by financing activities | 40 |  | 60,551,856,063 | (48,619,574,451) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 86,140,491,270 | (75,037,325,427) |
| Cash and cash equivalents at beginning of year | 60 |  | 613,855,233,814 | 227,520,418,630 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 699,995,725,084 | 152,483,093,203 |

